FOPC Co., Ltd.

A leader in telecommunication systems and services since 2011.

Company Overview

With over **35 years of experience** in the telecommunication industry, FOPC Co., Ltd. provides a full spectrum of services from sales and supply to comprehensive engineering and maintenance. We are committed to delivering world-class, end-to-end solutions that help our clients improve efficiency, increase quality, and reduce operational costs.

Our Story

Founded on the vision of a telecommunications industry veteran with **35 years of experience**, FOPC Co., Ltd. was established in 2011. Since our inception, we have grown and evolved by investing in the latest technologies and tools, and our deep **technology knowhow**, to meet the changing needs of the market. Our journey has been defined by a commitment to excellence and a passion for providing comprehensive, reliable solutions to our partners and clients.

Management Team

Mr. Thanu Sae Tung
Managing Director
35 Years Experience in Telco Industry

Mr. Lee Soon Fatt (Vick)
Project Director
20 Years Experience in the RF Field

Mr. Sadta Rukmak Project Director - Division 1 **17 Years with FOPC**

M. Supapit Singhaphan Project Director - Division 3 **12 Years with FOPC**

M. Chuleeporn Klinhom Project Director - Division 2 **17 Years with FOPC**

Ms. Wareesa Thongprsoot Finance Director **17 Years with FOPC**

Ms. Chang Wei Yee (Joey)
Assistant Financial Director
8 Years with FOPC

Our Group Companies

FOPC Co., Ltd.

Established in 2011, with a core business in Telecom Equipment Installation, Commissioning, and Integration (TI), Wire and Wireless Transmission Technology, Power Systems, and Data Centers.

Multiwireless Thailand Co., Ltd.

Established in 2013, to spearhead mobile wireless network planning and optimization activities.

Witelcom Thailand Co., Ltd.

Established in 2010, specializing in System Integration, Wireless Communication for Tactical applications, Digital Microwave Solutions, and Energy Storage Systems.

Our Core Services

Telecom Equipment (TE) Services

Radio Network Expansion and Swap IPRAN Expansion and Swap Broadband Systems Installation Site Commissioning and Integration Power System and Data Center Solutions Service Contract

RF & Optimization Services

RF Drive and Walk Tests Network Benchmarking Network Rollout Optimization Cell and Network Performance Monitoring Capacity Planning and Congestion Relief

System Solutions

Long Range Wireless Tactical Communication Energy Storage Systems Campus Networks Wireless ISP (End to end solution) Firewall solution

Customer Reference Projects

Our commitment to excellence is reflected in our comprehensive project history.

RF (Radio Frequency) Project References

Year	Project	Tech	Sites	Area
2025	TRUE-DTAC MERGE RAN (GULN)	GL900, U850, L1800, UL2100, NR2600, NR700	666	West, South, Deep South
2024	TRUE-DTAC MERGE RAN (GULN)	GL900, U850, L1800, UL2100, NR2600, NR700	590	South, Deep South
2023	TRUE-DTAC MERGE RAN (GULN)	GL900, U850, L1800, UL2100, NR2600, NR700	208	South, Deep South
2022	TRUE (GULN New sites)	GL900, U850, L1800, UL2100, NR2600, NR700	361	South, Deep South
2021	TRUE (GULN New sites, SWAP UPC8)	GL900, U850, L1800, UL2100, NR2600, NR700	771	South, Deep South
2020	TRUE (GULN New sites, SWAP UPC9)	GL900, U850, L1800, UL2100, NR2600	426	South, Deep South
2019	TRUE (GUL New sites)	GL900, U850, L1800, UL2100	244	Central, South, Deep South, North
2018	TRUE (GUL New sites)	GL900, U850, L1800, UL2100	262	Central, South, Deep South
2017	TRUE (GUL New sites)	GL900, U850, L1800, UL2100	169	Central, South, Deep South

TE (Telecom Equipment & Transmission) Project References

Year	Project	Activity / Tech	Sites	Area	
2023-2025 ZTE-TRUE		Survey Consolidate	300	South , Deep South	
2023-202	5 ZTE-TRUE	Consolidate , MA , Decom,IBC	937	South , Deep South, Central	
2023-2024 Ericsson-TRUE		Upgrade,Consolidate,Decom	80	Central, West	
2025	TRUE-Dtac	Power Load Balance	73	South , Deep South	
2025	AIS	Power (Battery, Subrack, Small DC)	250	South , Deep South	
2025	TRUE	Swap , MOD	30	Central, West, North	
2021-202	5 AIS-FTTX Expansion Card, Phase 8.1 New	Fixed Line-FTTX	441	BKK	
2025	TRUE-Dtac Merge IPRAN Project	Fixed Line-Transmission	986	Northeast, Central, West	
2024	AIS	Power (Battery, Solar cell, Subrack)	100	South , Deep South	
2024	AIS	Upgrade	255	South , Deep South	
2024	TRUE-Dtac	Upgrade,Consolidate,Decom	62	East	
2024	AIS-Capacity Expansion (Phase 1,2,3)	GL900, L1800, UL2101	74	Northeast	
2024	TRUE-Dtac Replace Card Sites with corp.	Fixed Line-Transmission	131	West	
2024	TRUE-Dtac Merge IPRAN Project	Fixed Line-Transmission	1,138	Northeast, Central, West	
2024	TRUE-DTAC Consolidation MBB Project	GL900, U850, L1800, UL2100, L2300	146	BKK	
2023	TRUE	2600MHz , 700MHz	66	South , Deep South	
2023	AIS	IPRAN	200	East	
2023	AIS-NT 700MHz Partnership Project	NT700	211	Northeast	
2023	AIS-Capacity Expansion (Phase 1,2,3)	GL900, L1800, UL2101	170	Northeast	
2023	AIS-Network Quality Uplift Phase 2 GL900, U850, L1800, UL2100, NR2600, NR700 99		00 99	Northeast	
2023	TRUE-Power & Energy Upgrade Battery	Power & Energy	360	Northeast	
2023	TRUE-Merge IPRAN Project	Fixed Line-Transmission	234	Northeast, Central, West	
2022	ZTE-TRUE	2600MHz , 700MHz	121	South , Deep South	
2022	ZTE-AIS	Upgrade , 5G	100	East	
2022	TRUE	Upgrade	77	Central , West	
2022	TRUE	Survey Consolidate	100	Central , West	

2022	AIS-Q4 21/Q1 22/ 4G Phase 1 /5G Phase 2/5G Phase 3	GL900, L1800, UL2101	284	Northeast
2021	TRUE Swap U8,	260MHz , 700MHz	700	South , Deep South
2021	TRUE	IBC , RNC	15	South , Deep South
2021	AIS	Swap	250	East
2021	AIS-Q4 21/Q1 22/ 4G Phase 1	GL900, L1800, UL2100	268	Northeast
	/5G Phase 2/5G Phase 3			
2021	AIS-IPRAN SWAP-5G FBB	Fixed Line-Transmission	579	Northeast
	OLT 10G/New site/FBB OLT PH9			
2020	TRUE	Survey	1400	South , Deep South
2020	ZTE-TRUE Swap U9 , 2600 , 700 440	South , Deep South		
2020	Ericsson-TRUE	900/1800/2100/2600	50	West
2020	SWAP-IPRAN CPE/PN/DN	Fixed Line-Transmission	649	Central
2020	TRUE-IPRAN CIVIL WORK	Fixed Line-Transmission	58	Central

 $Head quarters: FOPC\ Co.,\ Ltd.\ |\ 21\ Bantungdon\ 10,\ Khorhong,\ Hadyai,\ Songkhla\ Thailand\ 90110$